



**Presenter's Marketing  
Biography**

Alan G. Dunn is founder and President of **the Gerald E. Dunn, Inc.**, a holding enterprise that owns and operates several companies and "*practices,*" each led by a top industry professional. These entities include:

- **GDI Consulting & Training Company (GDI)**, a professional services firm that focuses primarily on manufacturing and distribution industry consulting. Other distinct "*practices*" within GDI include:
  - **GDI Supplier Assessment Practice (GSAP)**, a professional service practice that focuses exclusively on performing global supplier performance and risk assessments.
  - **GDI Talent Acquisition Practice (GTAP)**, a retained-search practice that utilizes a proprietary methodology based on extensive research in talent acquisition and performance management.
  - **GDI Owner & Investor Services Practice (GISP)**, a specialized practice serving governance, operational due diligence and enterprise improvement requirements of the investment community.
- **Manufacturing Executive Institute (MEI)**, an industry training provide that specializes in classroom-based and E-Learning training programs supporting all functions and processes in a manufacturing company.

Before founding Gerald E. Dunn, Inc., Mr. Dunn was a Vice President at **Gemini Management Consulting** and a Partner at **Coopers & Lybrand** (now **PricewaterhouseCoopers**). In both positions, Mr. Dunn was responsible for leading large teams of technical manufacturing consultants in innovative productivity enhancement projects. For the ten years prior to joining Coopers & Lybrand, Mr. Dunn was President, (and Founder) of **ADI**, a successful systems implementation consulting and training company that Mr. Dunn sold to Coopers & Lybrand in 1990.

In addition to his 35 years of technical and management consulting experience, Mr. Dunn has several years of line management experience in manufacturing environments. He has extensive background in most functions within manufacturing companies and has participated in over 150 manufacturing and distribution consulting projects in over 100 companies. Mr. Dunn has consulted in more than 20 countries and across most manufacturing industrial sectors.

Alan is also known as a capable mentor and instructor. He is a passionate advocate of the manufacturing industry as the most significant long-term "*productive capital*" contributor to industrial society.

Mr. Dunn regularly presents executive workshops at the **Center for Technology & Management Education (CTME)** of the **California Institute of Technology (Caltech)** in Pasadena, California. Alan also manages the **CTME Next-**

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|   | <p><b>Generation Global Supply Chain Leadership Certificate Program.</b> This is a multi-year leadership development program that targets large multi-national manufacturing companies that want to develop their geographically-dispersed young high-potential talent into world-class global supply chain leaders.</p> <p>Alan is also a regular instructor at the Manufacturing Executive Institute (MEI), where he presents numerous workshops and web-enabled training programs. Over the duration of his career, Alan has developed and presented more than 800 single and multi-day executive workshops at venues across the globe.</p> <p>Mr. Dunn has served on numerous manufacturing industry Boards of Directors. He <u>currently</u> serves on the following Boards:</p> <ul style="list-style-type: none"><li>■ Idaho Asphalt Supply Corporation.</li><li>■ Western Emulsions, Inc.</li><li>■ Natural Alternatives International, Inc.</li><li>■ Society for Cost Management (501.C6).</li></ul> <p>Alan has also served on the APICS Board of Directors and was the Chairman of the Board in 2015.</p> <p>Mr. Dunn holds a BA degree in business management from <b>California State University in Fullerton</b>. He is also qualified by <b>APICS</b> as a Certified Practitioner in Inventory &amp; Production Management (CPIM).</p> |
| <p><b>Presenter's PR<br/>Photograph</b></p> |   |